

**GOVT. OF WEST BENGAL  
GOENKACOLLEGE OF COMMERCE & BUSINESS  
ADMINISTRATION  
210, B.B. GANGULY STREET, KOLKATA-700 012**

**O. C. No. 132**

**Date: 03.09.2021**

All the students who have appeared in the B.Com 6<sup>th</sup> Semester examination and who have no standing arrears in any previous semester are hereby informed that **Kotak Life Insurance**, a 100% subsidiary of **Kotak Mahindra Bank**, is going to conduct a placement drive at our college for the position of **Graduate Trainees**. The entire drive will be conducted online. The job description and the remuneration package are attached below. All the interested students are required to provide their detail information according by 7<sup>th</sup> September, 2021 within 4 pm, in the link provided below:

<https://forms.gle/ChFt3puR9Yd8uPur7>

No further request for participation in the placement drive will be entertained after the scheduled date & time.



*Principal*  
GCCBA



*Coordinator*  
Placement Cell



## From Graduate Trainee to Deputy Manager (Agency Partner Channel)

Recruiting Life Advisors & Agency Partners

Planning & Goal Setting

Coaching & Developing

As a graduate trainee, here is what your initial experience at Kotak Life would look like -

### Own the business:

Set goals and support Agency Partners to achieve consistent performance

### Build the best:

Identify prospective Life Advisors and Agency Partners  
Provide sales and recruitment training  
Be a sales, recruitment and process expert

### Be a mentor:

Provide sales and recruitment training  
Assist Agency Partners through joint field work  
Help in prospecting/ suspecting activity in the field

What you stand to gain...

- ★ Bring out the best in yourself by helping others discover their best
- ★ Build a rewarding career and enrich yourself through constant learning
- ★ Chart out a solid career growth map for yourself and expose yourself to many earning opportunities

# CTC STRUCTURE

## Compensation Packam

Fixed  
Pay

₹ 2,50,000

₹ 14,000 stipend during internship with no incentive

Performance  
Bonus

Eligible for incentive as per process

**Mediclaim**

@4,00,000 revolving cover for self and 5 dependents after confirmation (includes parents) revolving cover for self and 5 dependents after confirmation (includes parents)

Life Insurance  
Cover

Equivalent to 1.5 times  
Fixed Pay

Accidental Death  
Benefit

Equivalent to  
Fixed Pay



CAREERS  
- 0\* LñTE



# Lets have a CareerChat

We look forward to a fruitful interaction with the students of your campus!

For further details,  
do get in touch with us at:

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